Conflict Resolution and Negotiation for the extractive industries

Training for the resources sector

This introductory workshop provides participants with an understanding of conflict, how to analyse and diagnose conflict escalation and design negotiation processes that lead to efficient outcomes for all parties.

Conflict around extractives industry projects can be costly to a business operation both in dollar terms but also in eroding community trust and confidence. CSRM research discovered that delays caused by conflict with communities can incur costs of roughly US$20 million per week for mining projects valued between US$3 billion and US$5 billion. To download the original research article visit: https://www.csrm.uq.edu.au/news/conflict-costs

Facilitator: Professor Saleem Ali is the Director of the Centre for Social Responsibility in Mining (CSRM). Trained in the Harvard-MIT Program on Negotiation, he has over 15 years of professional experience as a conflict analyst and facilitator. His books include Treasures of the Earth: Need, Greed and a Sustainable Future (Yale University Press) and Environmental Diplomacy (with Lawrence Susskind, Oxford University Press).

2-DAY PROGRAM
Monday 30th & Tuesday 31st
MARCH 2015
8:30am – 5:00pm

An introduction to understanding the spectrum of conflicts and learning how to design and engage in a multi-stakeholder negotiation process that would lead to efficient outcomes for all parties.

Anatomy of Conflicts
• When are conflicts socially constructive?
• Conflict resolution and peace-building
• Peace and Conflict Impact Assessment methodology

Cooperation
• Trust and Four key factors that spur cooperative behaviour (Axelrod’s evolution of cooperation)
• Cooperation versus Co-optation (understanding the difference

Conflict Assessments and Negotiation Analysis
• Simulation and practice activities

Price: AUD$1,500
Register your interest by emailing
Phil Clark: p.clark@smi.uq.edu.au

Venue: Sustainable Minerals Institute
Level 4, Seminar Room
Sir James Foots Building (47A)
The University of Queensland
St Lucia Campus